







Provider-to-Provider Telehealth

Monday April 11, 2022

Sairam Parthasarathy, MD

Chief, Division of Pulmonary, Allergy, Critical Care & Sleep Medicine
Director, UAHS Center for Sleep & Circadian Sciences
Murray and Clara Walker Endowed Chair for Emphysema
University of Arizona, Tucson, Arizona

Learning Objectives

Future of Provider-to-Provider telehealth in rural areas

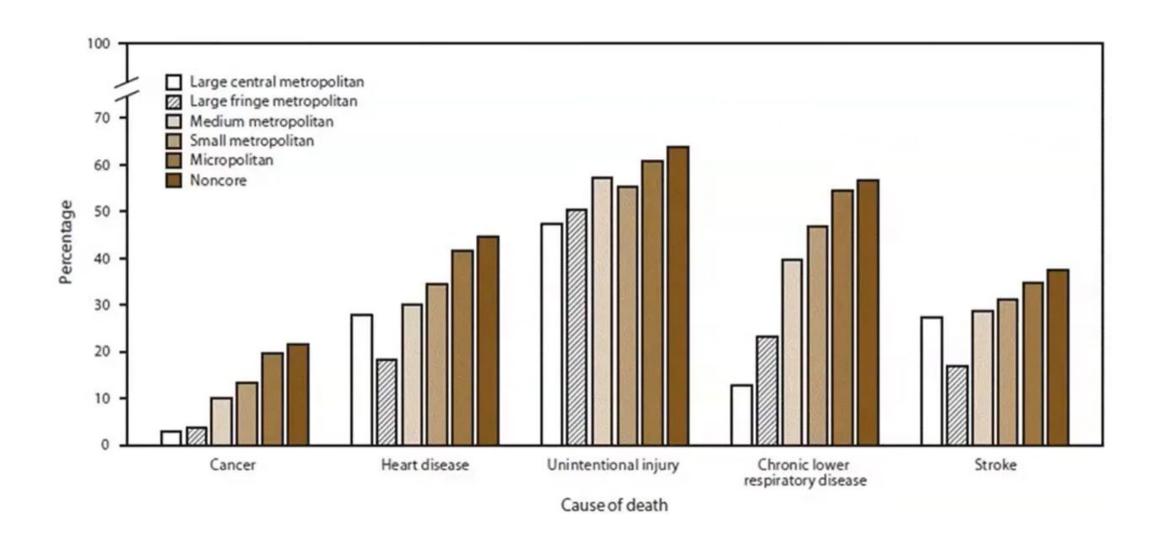
Telemedicine use during the pandemic

- Exemplars and variations in telemedicine use
 - P2P Warmline
 - P2P COVID Grand Rounds
 - COZI-r study
 - Establish other collaborations

Background

- 17% of Americans live in Rural Areas
- 50% higher heart disease; 75% higher respiratory disease
- 20,000 excess disease due to cancer
- 40% more likely to be hospitalized or die due to COVID-19 disparities
- Widening disparities between rural and urban areas
- Access to care, lower insurance, and closure of rural hospitals
- Delays in physical and mental health

High rates of avoidable or excess deaths



Background - 2

- Suicide and drug overdose are on the rise following the pandemic
- Difficulty sleeping and stress during the COVID pandemic
- More likely to be hospitalized or die due to non COVID disease
- Health disparities
 - Increased mortality
 - More prevalent chronic disease
 - Reduced life expectancy (~ 3 years less)
- Technological developments give us hope

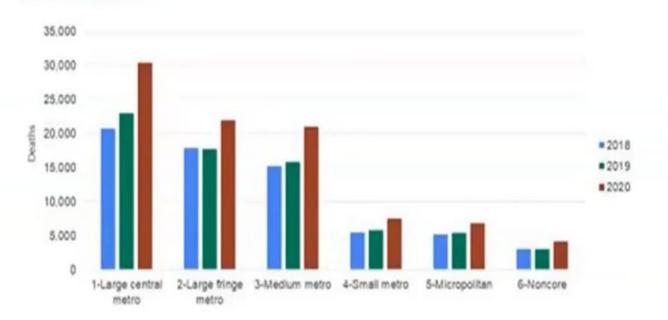
Opioid Epidemic in Rural Communities during a Pandemic

Pandemic has driven increases in death

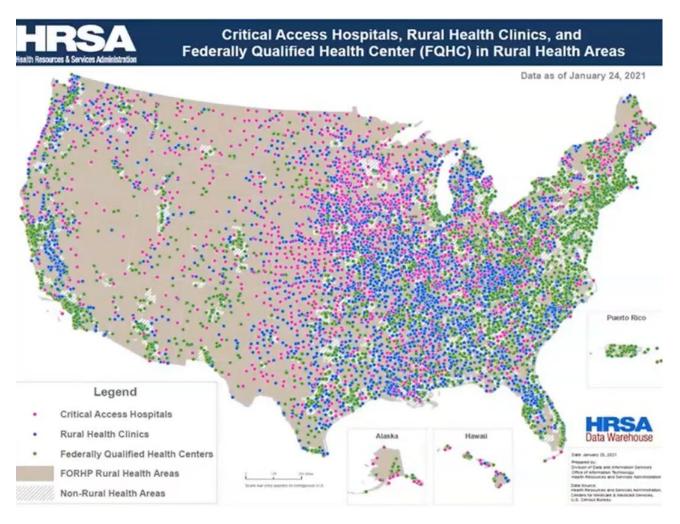
Rural areas have limited infrastructure

Other substance issues beyond opioids

Provisional Drug Overdose Deaths by Urban/Rural Classification: 2018 – 2020



Regional variation in availability of healthcare resources

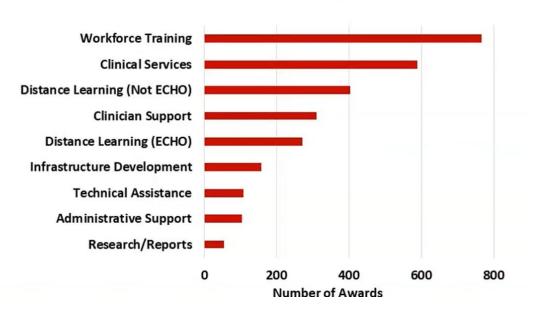


Which rural area you live in may affect your access to clinical Resources:

- Critical access hospitals
- Rural Health Clinics
- FQHCs

Current status

HRSA FY20 Awards with Telehealth by Telehealth Use



- Scientific evidence
- Adoption and workforce training
- Infrastructure
- Specialty care



Fact Sheet: Biden Administration Takes Steps to Address COVID-19 in Rural America and Build Rural Health Back Better

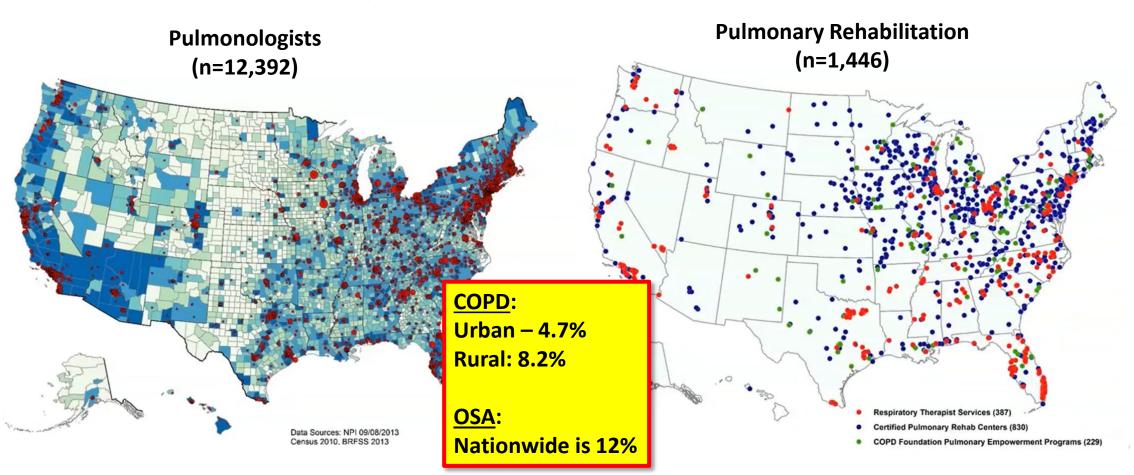
AUGUST 13, 2021 . STATEMENTS AND RELEASES

Today, the Biden Administration is taking action to improve the health of rural communities by making billions of dollars in American Rescue Plan funding available to meet immediate COVID-19 needs. This funding, which will also help rural hospitals stay open in the long run and improve the care

- Reimbursement (fee-for-service /value based care)
- Access to broadband
- Licensure

Geographic Access

Specialists and Resources



Questions?

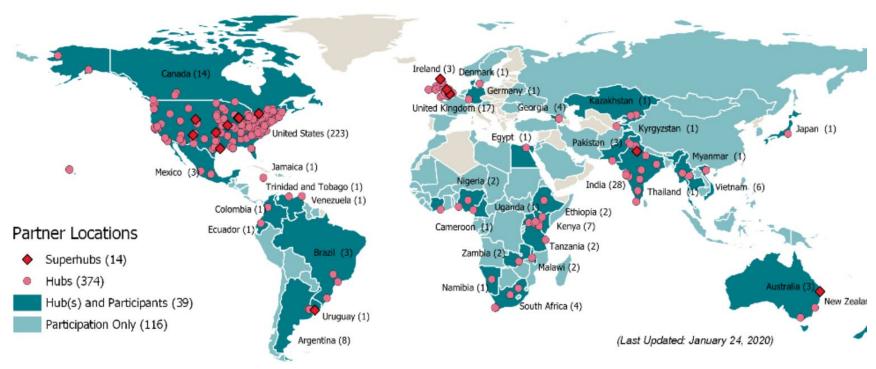
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History of Telemedicine



- Tohono O'odham Nation
- Funded by NASA
- Satellite technology
- Physician consultation
- Newborn





In 2013, when Project ECHO first rolled out Zoom, ECHO had 13 Domestic Hubs, 1 International Hub, and one multi-site VA program.

ECHO now has over 220 hubs, more than 135 domestic hubs, and over 80 international hubs in 32 countries

Provider-to-Provider Consultations \$

(Falls outside Telehealth – per CMS*)

- Code 99452 devalues primary care time
 - 5 min of consultant's time (code 99451) has the same 0.70 RVU as 30 min of primary care (code 99452)
- For codes 99446-99449, greater than half of the time must be spent in "medical consultive verbal or internet discussion"
- Code 99451 may be billed if more than 50% of time is spent in data review/analysis
- Major issues include perceptions of fraud, and increased burden for primary care

Provider-to-Patient telemedicine:

Patient needs to be in a facility (2020 US Congress)

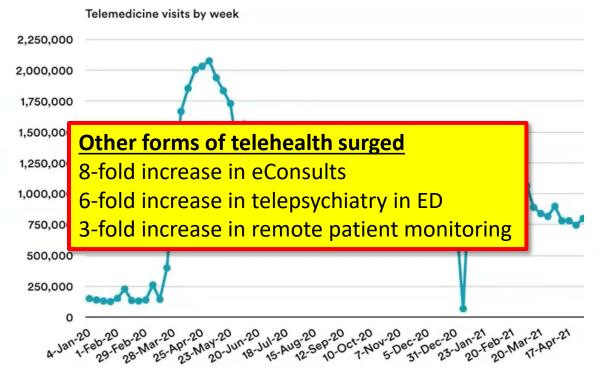
CMS Support – A major barrier for Adoption

Category 3 codes – Permanence of telehealth codes

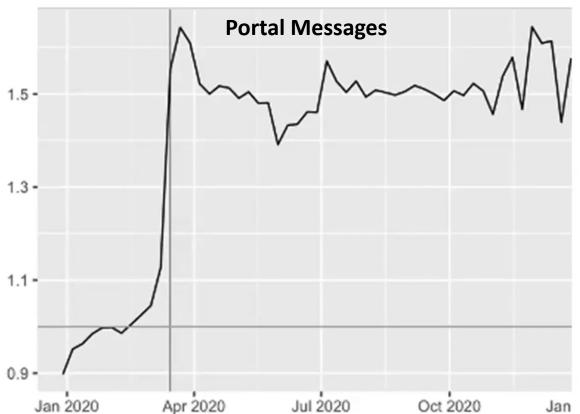
Code	Description#; @	2021 wRVU	Total National non-facility RVUs	Total National facility RVUs	
99446	Interprofessional telephone/Internet/electronic health assessment and management service provided by a consultative physician, including a verbal and written report to the patient's treating/requesting physician or other qualified health care professional; 5-10 minutes of medical consultative discussion and review	0.35	0.54	0.54	MD, DO
99447	11-20 minutes of medical consultative discussion and review	0.70	0.97	0.97	MD, DO
99448	21-30 minutes of medical consultative discussion and review	1.05	1.54	1.54	MD, DO
99449	31 minutes or more of medical consultative discussion and review	1.40	2.10	2.10	MD, DO
99451	Interprofessional telephone/Internet/electronic health assessment and management service provided by a consultative physician, including a written report to the patient's treating/requesting physician or other qualified health care professional, 5 minutes of medical consultative discussion and review	0.70	1.04	1.04	MD, DO
99452	Interprofessional telephone/Internet/electronic health record referral service(s) provided by a treating/ requesting physician or other qualified health care professional, 30 minutes	0.70	1.05	1.05	NP, PA

Category 3 codes – Permanence of telehealth codes 2018 CMS; * 1834M Social Security Act; # 14-day rule; @ Patient consent

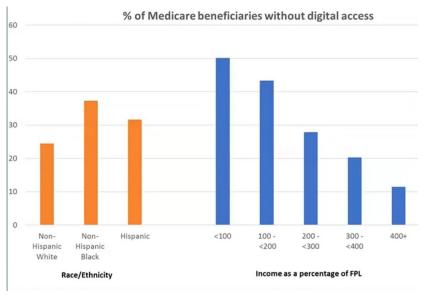
Provider-to-Patient Telemedicine COVID-19 pandemic

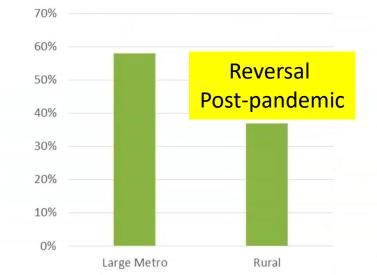


Variations in Telehealth Use by Specialty



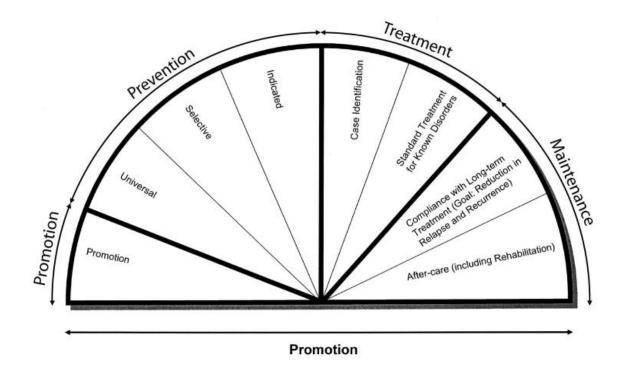
Digital Divide





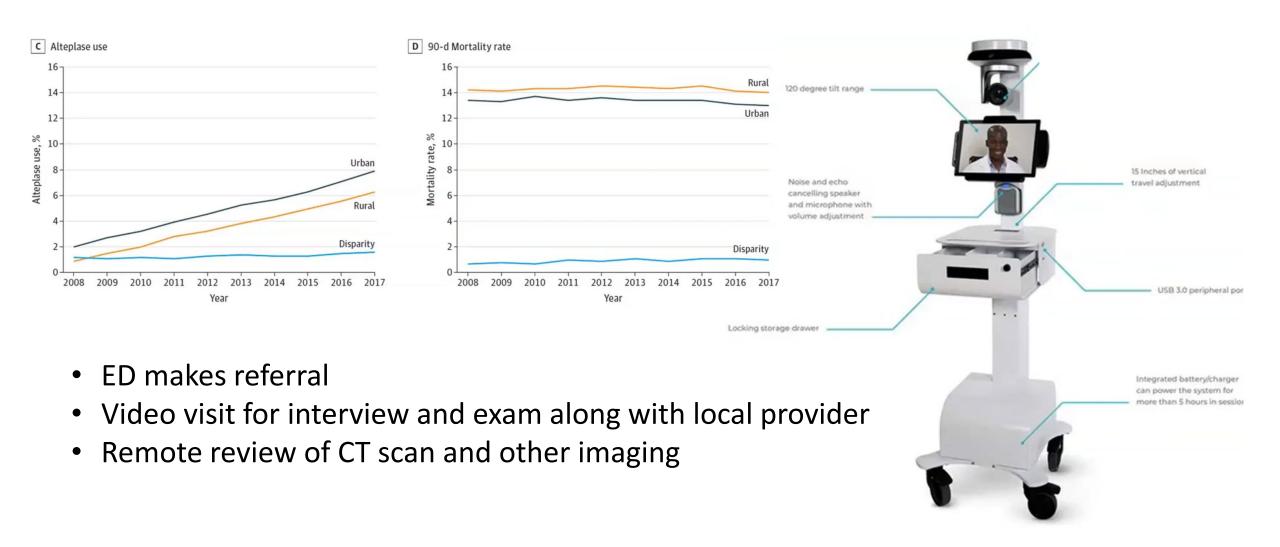
Roberts ET, Mehrotra A. *JAMA Intern Med*. 2020;180(10):1386-1389.; Josh Gray, STAT News

Inexhaustible resource of telehealth to reduce mental health disparities



Muñoz RF. J Med Internet Res. 2010;12(5):e60.

P2P for Tele-stroke



COVID Pandemic

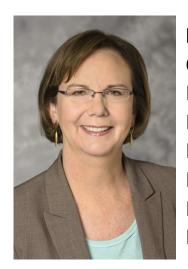
Acute clinical care

- Surge line
- Admin triage
- Emergency P2P communication
- Discussion of care/stabilization
- Transfer for management

Current COVID Management

- P2P Warmline
- P2P COVID Grand Rounds

P2P For COVID related Information



Elizabeth Connick, MD
Chief, Division of Infectious
Diseases
Professor, Medicine
Professor, Immunobiology
Professor, BIO5 Institute
Program Director, Infectious
Diseases Fellowship



Danielle
deMontigny Avila,
MD
Clinical Assistant
Professor,
Medicine - (Clinical
Series Track)



Nirav Merchant
Director, UA Data
Science Institute
(Data7) Co-PI for NSF
CyVerse Interim
Director, CB2



Puneet Shroff, MD
Clinical Associate
Professor, Medicine
Associate Clinic
Director, Allergy Clinic –
Banner University
Medical Group Tucson



Lauren E. Estep,
MD
Clinical Assistant
Professor,
Medicine



Sairam Parthasarathy,
MD
Professor, Medicine
Chief, Division of
Pulmonary, Allergy,
Critical Care and Sleep
Medicine
Director, Center for
Sleep and Circadian
Sciences, UA Health
Sciences

ADHS; AzCRH; CDC-RFA-OT21-2103

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ACTIVE TRIALS ARIZONA CEAL PROGRAM ← COMMUNITY ENGAGEMENT SCIENTIFIC COMMITTEE MEDICAL PE

PROVIDER EDUCATION

Provider Education

Provider to Provider (P2P)

COVID Grand Rounds

Overall description: The COVID Grand rounds is aimed to be a virtual grand rounds that is held monthly with an innovative format that aims to educate healthcare providers in Arizona regarding the latest developments regarding the SARS-CoV-2 pandemic. Emphasis will be placed on the epidemiology of the disease, public health policies, prevention (including vaccination), and treatment approaches for COUID and nost acute convolue of CABC COUID visus infections (DACC)

https://ceal.arizona.edu/provider-education



COVID GRA

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For more information, p blambert@de

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COVID GRAND ROUNDS

"COVID-19 Therapies: What Works, What Doesn't, and What is Magical Thinking"



8 am | April 19th, 2022

Webinar (Link will be sent to the email that you register with, 2-3 working days before the webinar)

SPEAKER: JARROD MOSIER, MD, FCCM ASSOCIATE PROFESSOR **EMERGENCY MEDICINE AND MEDICINE** UNIVERSITY OF ARIZONA **COLLEGE OF MEDICINE**





RAND ROUNDS

Responses to SARS-CoV-2 tions and Vaccines



8 am | March 15, 2022

Webinar (Link will be sent to the email that you register with, 2-3 working days before the webinar

SPEAKER: DEEPTA BHATTACHARYA, PHD PROFESSOR OF IMMUNOBIOLOGY UNIVERSITY OF ARIZONA **COLLEGE OF MEDICINE**



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Sponsored by Banner Health, COVID-19 Health Disparities Initiative (funded by CDC and Arizona Center for Rural Health) and Division of Pulmonary, Allergy, Critical Care and Sleep Medicine, College of

- Medicine-Tucson and Arizona CEAL (NIH- OT2-HL-156812) . Banner Health is accredited by the Accreditation Council for Continuing Medical Education (ACCME) to provide
- Banner Health designates this internet live for a maximum of 1 AMA PRA Category 1 Credit™. Physicians uld claim only the credit commensurate with the extent of their participation in the activity

For more information, please contact Brenda Lambert blambert@deptofmed.arizona.edu

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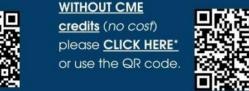
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Solution

Providers v

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Resources v

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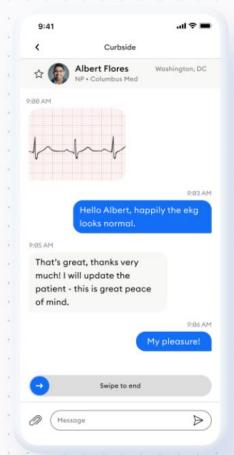
Triage.

Transition.

♡Trust.

PicassoMD instantly connects healthcare providers for clinical decision support, referrals and care coordination.

Learn More





Questions?

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Provider-to-Provider Telehealth Models

ECHO/ECHO like models

Provider presents a case to panel of specialists

Store-and-Forward

- Capture of information and sent to another provider (specialist)
- Asynchronous and used to replace a service that would take place in-person

eConsult

- Information regarding a patient's condition sent to another provider (specialist) to evauate
- Asynchronous and not replacing in-person service, curbside consult
- Communications Technology-Based Services (CTBS)

P2P for Tele-stroke

		Reperfusion treatment		
Subgroup	Patients, No.	Risk ratio (95% CI)	Favors control hospital	Favors telestroke hospital
Overall	153272	1.13 (1.09-1.17)		-
Age, y				6 8 8 8 8 8 8 8
<75	52422	1.06 (1.00-1.13)		
75-84	54 102	1.17 (1.10-1.25)		
≥85	46748	1.18 (1.09-1.27)		
Sex				4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
Male	65 154	1.10 (1.04-1.17)		
Female	88 118	1.15 (1.10-1.22)		
History of atrial fib	rillation			X
Yes	35 086	1.15 (1.06-1.24)		
No	118186	1.12 (1.08-1.18)		
Patient residence				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Rural	60012	1.24 (1.17-1.32)		
Urban	93 260	1.07 (1.02-1.12)		-
Thrombectomy era	9			9
Before 2015	85 600	1.09 (1.03-1.15)		-
2015 And after	67 672	1.17 (1.11-1.23)		
6-mo Hospital stro	ke volume			
1-11	27 180	1.30 (1.19-1.43)		
12-23	38480	1.23 (1.14-1.33)		
24-52	58 286	1.05 (0.99-1.12)		-
53-163	29 326	1.03 (0.94-1.12)	_	-
		0.50		1.10 1.30 1.50 (95% CI)

Hospital Characteristics	With Telestroke Capacity	Without Telestroke Capacity	p-value ¹	
	N=1306	N=3445		
Location of Hospital				
Urban	856 (30.2%)	1979 (69.8%)	<0.01	
Rural	450 (23.5%)	1466 (76.5%)	<0.01	
Number of Beds (Quartile)				
0-25 (Quartile 1)	201 (14.8%)	1154 (85.2%)		
26-72 (Quartile 2)	167 (22.2%)	586 (77.8%)	<0.01	
73-186 (Quartile 3)	415 (38.4%)	666 (61.6%)		
187+ (Quartile 4)	523 (33.5%)	1039 (66.5%)		
Ownership				
For-Profit	303 (37.1%)	514 (62.9%)		
Non-Profit	780 (28.2%)	1984 (71.8%)	< 0.01	
Government	194 (19.3%)	809 (80.7%)		
Intensive Care Unit in Hospital				
Yes	843 (33.5%)	1672 (66.5%)	<0.01	
No	434 (21.0%)	1635 (79.0%)	<0.01	

Barriers:

Administrative costs
Distortions
Out of pocket costs for patients,

Richards et al, JAMA Neurol 2020

Setting

	Inpatient	Outpatient	Emergency Care	Education/ Mentoring
KQ2- Effectiveness	12 (14%)	28 (33%)	25 (30%)	19 (23%)

Study Designs and Risk of Bias

Study Design	Number of Studies	%
RCT	19	23
Before-After	19	23
Prospective Cohort	18	21
Retrospective Cohort	14	17
Pre-Post	14	17
Risk of Bias		
Low	5	6
Medium	60	71
High	19	23

Clinical Topic N studies	Patient Outcomes: Mortality	Patient outcomes: Hospital use	Patient outcomes: Other clinical	Provider outcomes/ Payer outcomes
Multiple conditions 3	~ Mortality in hospital ^{69,70}	~ Transfers ⁷⁰ ~ Length of stay ^{69,70} ~ Readmission ⁶⁹	~ Drug prescribing outcomes ⁷¹	+ Communication ratings ⁷⁰
Infectious Disease 2	+ Mortality ⁶⁵	~ Transfers ⁶⁵ – Length of stay ^{65†} ~ 30-day Readmission ⁶⁵	+ Improved antimicrobial use or infection rate ^{65,66}	None reported
Stroke 1	None reported	~ Length of stay ⁶⁸	None reported	+ Cost ⁶⁸
Spinal fracture 1	None reported	+ Length of stay ⁶⁷	None reported	+ Knowledge, skills, confidence ⁶⁷

^{+ =} Improved Outcome with telehealth; ~ = Similar outcome with telehealth; ~ = Worse outcome with telehealth, M = Outcomes were not consistent across studies

Clinical Topic N studies	Patient Outcomes: Mortality	Patient outcomes: Hospital use	Patient outcomes: Other clinical	Provider outcomes/ Payer outcomes
Neonates 4	None reported	+ Transfers ⁶² ~ Length of stay ^{63,64}	~ Enteral feeding ^{63,64} ~ Ventilation/ oxygen ^{63,64} ~ Proportion of deliveries at community hospitals ⁶¹	None reported
ICU 1	~ Mortality in high dependency unit ⁷² ~ Mortality in hospital ⁷² ~ Mortality total ⁷²	+ Transfers ⁷²	None reported	None reported

Education / Mentoring

Modality	Clinical Topic # of Studies	Provider outcomes	Patient outcomes
	Antibiotic therapy 1	+ Antibiotic prescribing ¹⁴²	~In-hospital mortality ¹⁴² ~ Mean length of stay ¹⁴²
	Diabetes 2	+ Self-efficacy in patient coaching/education; identification of psychosocial treatment barriers 128	+ A1c ¹⁴¹
ECHO Video- conference	Liver disease 2	+ Hepatitis C Virus awareness, knowledge, abilities and intention to recommend screening for at-risk patients 135	~ Sustained viral response ¹²⁵ ~ Serious adverse events ¹²⁵
		+ Change in prescribing ¹³⁰ 132 + Provider knowledge and self-efficacy ¹⁴⁰ + Autism-specific screening ¹²⁶ + Pediatric behavioral health management ¹³² + Satisfaction with sessions ^{132,140,143}	None Reported

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Summary of Evidence

- Provider to Provider Telehealth to support direct patient care may provide benefits for:
 - Inpatient care
 - Neonates in rural hospitals
 - Outpatient management of depression and diabetes
 - Emergency care for stroke/heart attack/chest pain as well as trauma

- Telehealth for provider education and mentoring (including ECHO programs/video for instruction and collaboration) may
 - improve patient outcomes
 - change provider behavior
 - increase provider knowledge and confidence in treating specific conditions
- Other uses, outcomes or populations: Insufficient evidence to support conclusions
- Harms or unexpected negative outcomes: Not reported

What if the evidence for effectiveness?

Need RCTs to drive health policy!

Demonstrating feasibility

Comparable to standard of care Does addition of telehealth improve outcomes

Replacement: RCT telehealth vs in-person Complement:
RCT (telehealth
+ in-person) vs.
in-person

Which condition?

Which Patient?

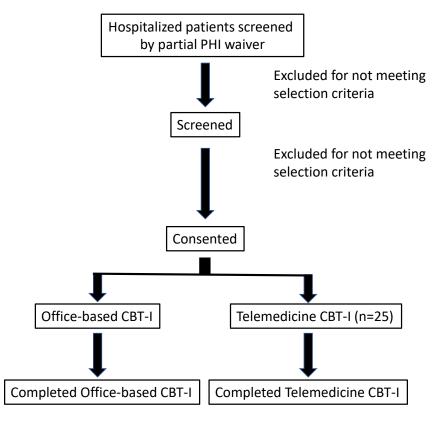
What type of telehealth?

Outcomes?

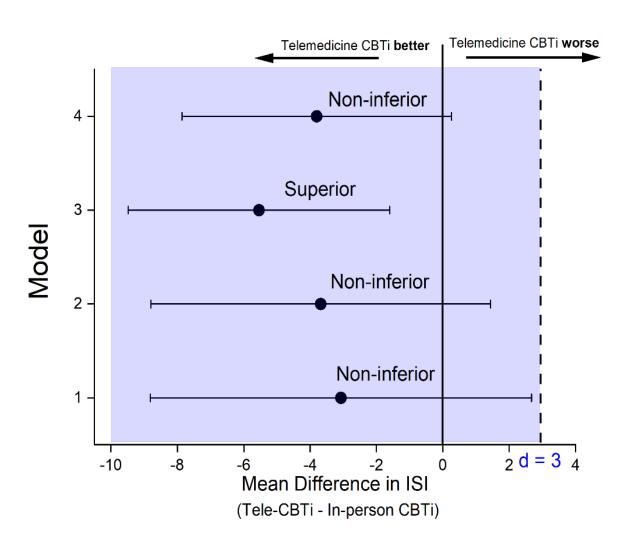
Mixed methods?

Qualitative + Quantitative

Non-inferiority study of telemedicine vs in-person CBTi for insomnia



	Baseline	Week 2	Week 6
Telemed CBT-I	18.7 (5.3)	12.5 (4.3)	8.3 (8.0)
CBT-I	20.7 (4.4)	16.6 (4.0)	14.5 (7.1)



Comparing Three Ways to Treat Insomnia in Adults Living in Rural Areas — COZI-R study

Seeks adult volunteers, ages 18 – 80 with chronic insomnia for a research study.

The purpose of the study is to learn which type of treatment is most effective at treating chronic insomnia; 1) Cognitive Behavioral Therapy (CBT-i), 2) Medication (Trazadone or Zolpidem), or 3) Combination of both, CBT-I + Medication.

Study involves filling out online questionnaires, sleep diaries, and follow up assessments AFTER 9 weeks, 6 months, and 12 months and surveys at 1 and 9 months, after taking medication and completing internet based cognitive behavioral therapy, or both. All visits/questionnaires are completed online. There are no in-person clinic visits

Cognitive Behavioral Therapy is provided free of charge.

Participant's insurance company will be billed for medication.

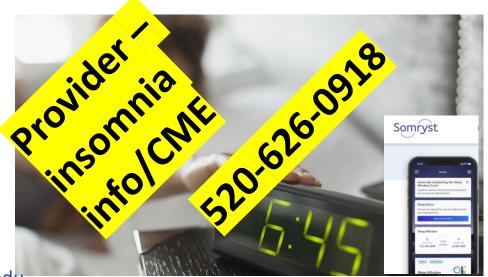
Compensation for study completion is (\$75.)

Contact Information:

Natalie Provencio-Dean, MS

520-626-0918 or cozi-az@email.arizona.edu
University of Arizona IRB-HSR # 2101355063

Principal Investigator: Sairam Parthasarathy, MD spartha1@arizona.edu



https://cozi.medicine.arizona.edu/

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Definitions

Telehealth:

Use of information and telecommunications technology to provide health care across time and/or distance; many possible combinations:

- Modes (asynchronous, real-time video, and many others)
- Functions (consultations, mentoring)
- Clinical indications (from mental health to remote surgery)

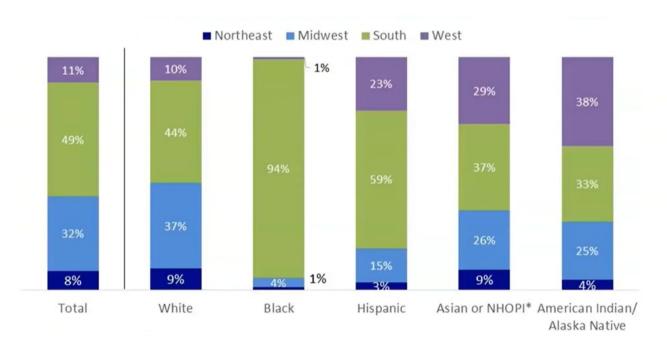
Provider-to-Provider:

Any form of interactive support using telecommunications technology provided to health care professionals while they are caring for patients and populations.

Barriers

- Not reimbursable (R)
- Regulatory limitations (R)
- Not covered
- Patient location ineligible
 - Alaska and Hawaii for CTBS [Medicare]);
 - 17 states for eCpnsults
 - ECHO NM
- Provider ineligible
- Low fees

Disparities by race/ethnicity and region



- Accessible technology (e.g., disability, language access)
- Initial investment and upgrades
- Training and maintenance
- Where you live matters
- Provider availability for distant sites
- Reimbursement
- Patient needs
- Data collection, analysis and reporting

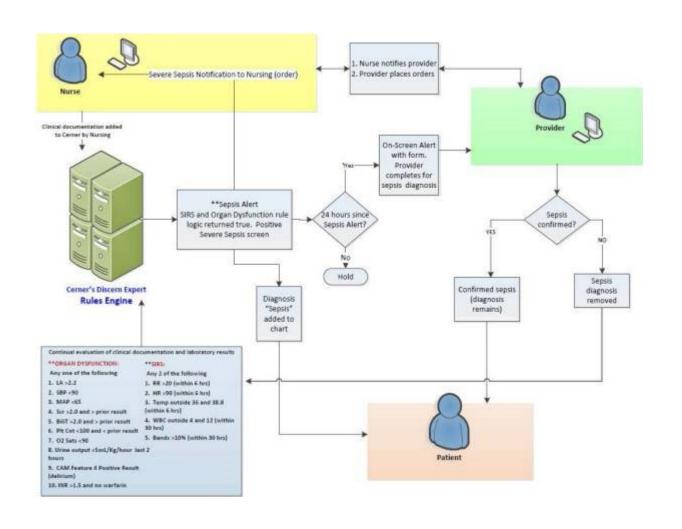
Barriers - Summary

- Facilitators and Barriers are similar across settings and uses
- 2 Most frequently cited barriers
 - Level of resources available for implementation and on-going operations
 - Access to digestible information and knowledge about the intervention and how to incorporate it into work-flow
- Unique to rural P2P telehealth
 - Lack of consulting providers' familiriarity with limitations in rural areas
 - Resources and commitment required may be difficult to rural provider
 - Technology and support must be tailored for frequency of use

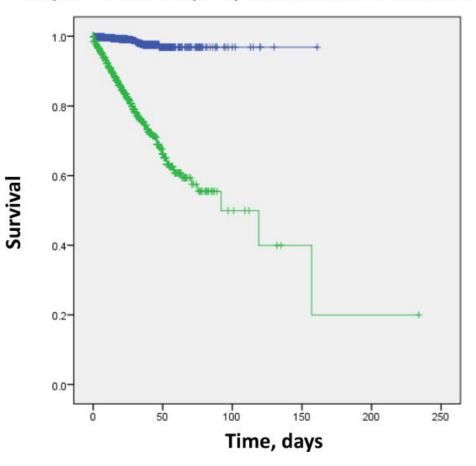
Barriers – Summary - 2

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Access to Knowledge & Information: 51
■ Formally Appointed Internal Implementation Leaders: 6
Planning: 20
■ Leadership Engagement: 9
 Engaging: 21
                                                                      Facilitator: 193
 Available Resources: 53
 Networks & Communications: 25
Reflecting & Evaluating: 14
Cost: 13
External Policy & Incentives: 13
Relative Priority: 15
                                                                        Barrier: 135
■ Implementation Climate: 11
■ Readiness for Implementation: 11
Adaptability: 7
■ Needs & Resources of Those Served by the Organization: 9
 Compatibility: 23
Knowledge & Beliefs about the Innovation: 15
Complexity: 6
Executing: 6
                         Top 5 constructs by frequency
```

Real-time Automated Sampling of Electronic Medical Records Predicts Hospital Mortality



Kaplan-Meier Graph by EMR-based Automated Alert



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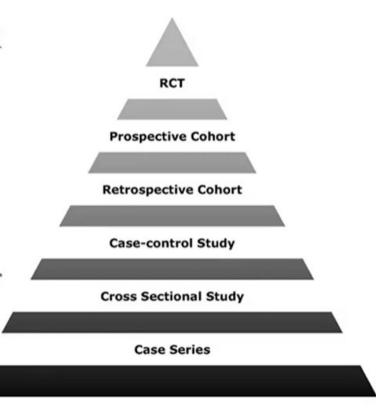
Challenges Researching Telehealth

- Telehealth can facilitate a wide range of very different health services and interventions
 - Example: remote ICU vs. SMS remote education
 - Comparisons across uses may not be appropriate
- Limited outcomes
 - Studies are often designed to assess impact on access
 - Not as frequently designed to assess
 - impact on patient, provider or payer outcomes
 - · quality of services provided via telehealth

- Individual study design
 - RCTs versus other designs
 - Sample sizes
 - Single-site versus multi-site studies
 - Biases not addressed or minimized
 - Examples: selection, performance, detection, attrition and analysis bias
- Individual study conduct
 - Clarity and fidelity of telehealth intervention and comparator
- Confidence in a body of evidence
 - Across studies
 - Not about whether telehealth works; about whether the conclusion seems stable—will it change with future studies?

Study Design Considerations

- RCT considered the gold standard design for reducing risk of bias
- Included studies
 - 23% RCTs
 - 38% cohort studies (prospective or retrospective)
 - 39% pre-post/before-after design



- Use strongest possible research designs
 - Adequate sample sizes for primary, important outcomes
 - Multisite, cluster-randomization if appropriate
- Detailed descriptions of telehealth interventions and comparators
- Clear agreement on telehealth goals and corresponding outcomes
 - If 'as good as', use noninferiority (equivalence) design
 - What are the most important outcomes?
 - Is access sufficient or must clinical outcomes improve?
- Outcomes measurement and analysis
 - at multiple time points and/or contemporary comparison groups
 - long-term sustainability of outcomes

Methodological Weaknesses - Summary

- Studies of provider-to-provider telehealth for rural areas could be improved by addressing methodological weakness
- Key weakness: Difficult to attribute impact to telehealth because
 - Most common: Weaker study designs are common
 - Lack of control for confounders
 - Next most frequent: small sample sizes
 - lack of power to detect differences or confirm equivalence
- Data limitations
 - use of retrospective data
 - data produced for care delivery and billing purposes and not research may be incomplete or coded differently across organizations

Thank you

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Dan Derksen, MD, Uarizona site-Pl Mona Arora, PhD Michelle Moore, PhD Brenda Lambert

Office of Minority Health (CT-HD-22-089)

Theresa Cullen, MD - PÍ Adrianne Ackerman, PhD Ada Wilkinson-Lee, PhD

NIH - CEAL (OT2-HL-156812 and OT2-HL-158287)

Chyke Doubeni, MD Samantha Sabo, Dr.PH Sabrina Oesterle, PhD

NIH – RECOVER (OT2-HL-161847)

Janko Nikolich, MD, PhD Kenneth Knox, MD Eric Reiman, MD, PhD