

Stephen A. Klotz, MD Infectious Diseases University of Arizona

Objectives

- Describe our HIV/Infectious Diseases Telemedicine Clinic
- What I have learned that applies to Telemedicine



Telemedicine for your Practice

- If you are just starting, limit the scope to patient problems that can be handled successfully on Telemedicine
- This is a trial-and-error process!
- Determine what ancillary data is mandatory for the visit
- Consider reducing your time and sharing encounters with a pharmacist and/or clinic manager or nurse- 8 minutes each
- My Telemedicine clinics are constantly evolving because the patients are "evolving"

For Example...

- Patients have learned how to use the technology
- Patients enjoy Telemedicine more than brickand-mortar clinics
- Patients are more focused on Telemedicine
- All aspects of care can be attended to...

My Specialty is HIV Care

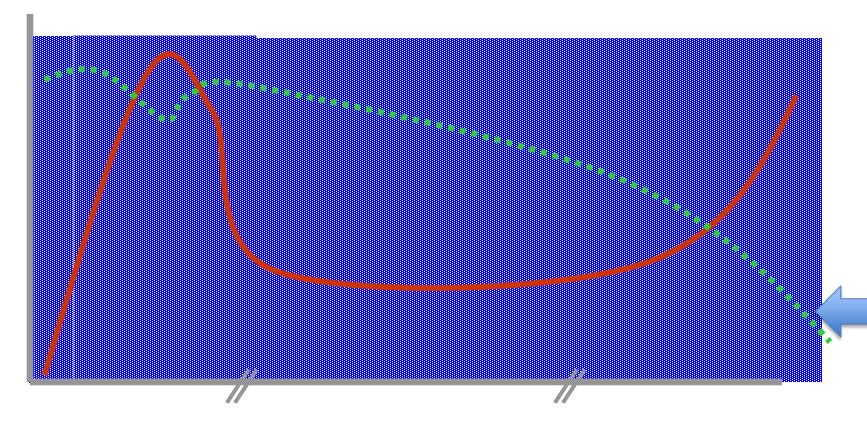
- I saw my first patient with HIV in 1981
- Director of first HIV Clinic in 1984, six others since; on 3 continents
- For all of this work it was absolutely necessary to physically encounter and examine the patient

Binh Thanh Outpatient Clinic, Saigon

Average CD4 count of the first 200 patients was ~50 cells/microliter



Natural History of HIV-1 Infection, Untreated



HIV Treatment Today

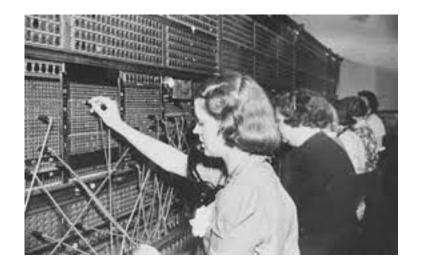
- Now, everyone with HIV is immediately placed on antiretroviral drugs
- With new drugs every patient is generally undetectable for HIV RNA within 1 month
- This preserves immune cells and prevents transmission of HIV

Presently

- Antiretroviral therapy (begin early and daily)
- See HIV patient once a year; all patients are required to have a PCP
- Laboratory tests once a year

Our "Local" Telemedicine HIV Clinics

- 1 half day clinic/week
- Personnel needed: physician, pharmacist, clinic manager
- EMR: Cerner





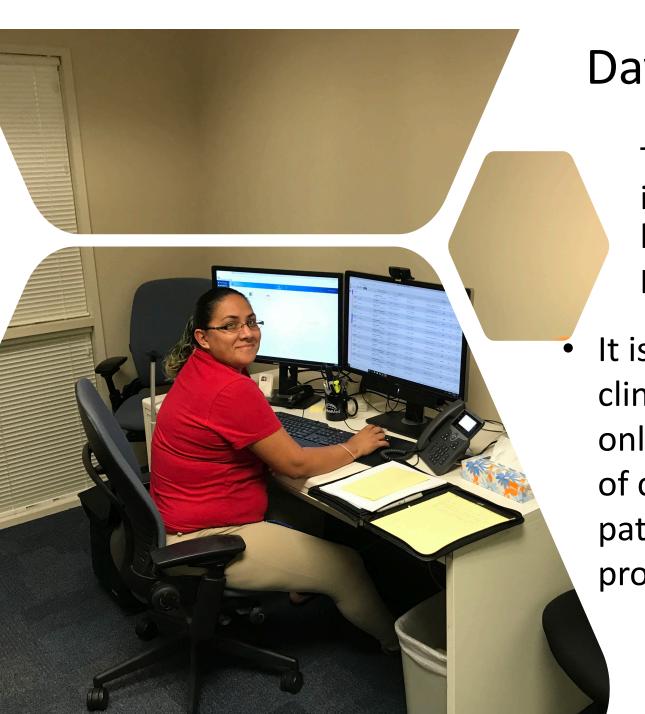
- We have provided HIV Telemedicine to Pima County Jail and Arizona Department of Corrections monthly since 2006.
- Communication with DOC allows laboratory and radiology results to be exchanged beforehand.



- Captive audience; the "no show" rate practically zero
- Inmates pay attention; much more focused patient-doctor interaction than in "brick and mortar" clinics
- Excellent continuity of care; clinics conducted once a month since 2006; laboratory values and radiology results sent by FAX prior to the clinic date

How We Do It: Day Before Clinic

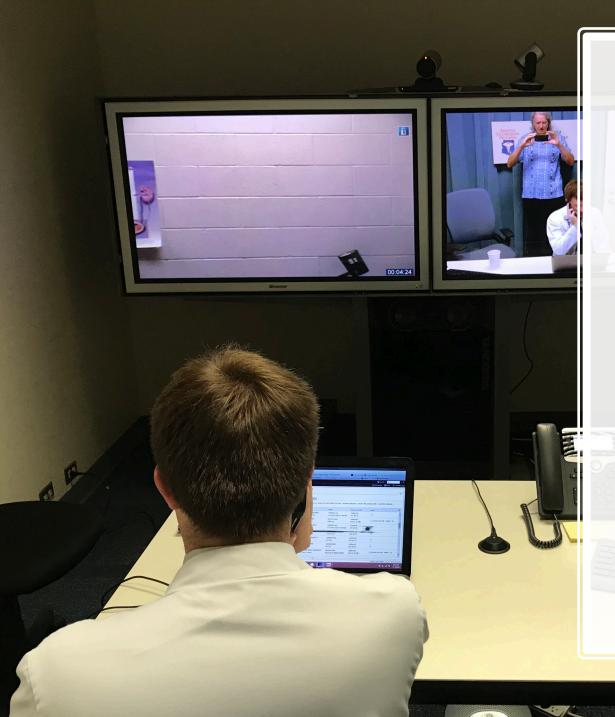
- We use a DOC database to retrieve the names and records of the patients and enter clinic slots into a Cerner EMR
- The clinic coordinator makes up the clinic list and enters the names and MRN into the database



Day of Clinic

The DOC database is accessed, and list of clinic patients pulled up

It is important that the clinic coordinator stay online for the duration of clinic to address patient-centered problems



Other member of Clinic

- Pharmacist specializes in HIV drugs and attends every clinic
- Enters separate notes in the computer which are sent to the DOC
- I use a clinic note specific to HIV; a copy is FAXED to the DOC. The note has orders for drugs and laboratory monitoring as well as a suggested time for the next clinic visit

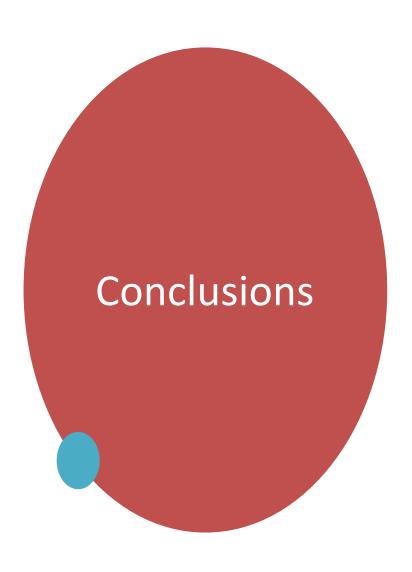


Actual Clinic visit

- There is a health care worker arranging the camera at the DOC site and controlling patient flow
- Each clinic visit lasts from 10-15 minutes
- We can zoom in to visualize lesions

Caveat with Telemedicine Clinics

 We must work efficiently to accommodate 3 individuals asking questions (the physician, the pharmacist and the clinic coordinator)



- Telemedicine is one future of HIV care
- Telemedicine is preferred by the patients
- "One-stop shopping" from the comfort of home or office.
- Telemedicine may receive "pushback" from organizations.
- Persevere!

Recent Articles by Us

- Klotz SA, Jernberg JB, Robbins RA. Turn Healthcare Workers Loose with Outpatient Telemedicine-Let Them Decide Its Fate; No Top-Down Decisions on What It Can and Cannot Do. Am J Med. 2023 May 23:S0002-9343(23)00341-8. doi: 10.1016/j.amjmed.2023.05.005. Epub ahead of print. PMID: 37230402; PMCID: PMC10202893.
- Klotz SA, Chan CB, Bianchi S, Egurrola C, York LD. The Genie Is Out of the Bottle: Telemedicine Is More Effective Than Brick-and-Mortar Clinics in the Care of HIV-Infected Outpatients. Am J Med. 2023 Apr;136(4):360-364. doi: 10.1016/j.amjmed.2022.11.012. Epub 2022 Dec 8. PMID: 36495936; PMCID: PMC9910587.